

*IQPM Profit Hunt combines a sophisticated business assessment and improvement consultancy to help companies significantly accelerate their cost reduction programs at realistic prices.*



## **IQPM Profit Hunt**

### **Accelerated Transformation**

In today's marketplace, time is of the essence in cost control. IQPM Co.'s Profit Hunt is a strategic business initiative designed to meet senior management objectives for faster improvements in cost, quality, and lead-times, thereby creating increased profitability.

IQPM Profit Hunt addresses the high-impact opportunities in your organization for accelerated cost reduction and profit improvement, encompassing the entire value stream. It is targeted to your company needs and is practical, not theoretical. It delivers results now, not later.

IQPM Profit Hunt can be deployed with dramatic result either across the entire organization or within specific functions. It can be applied in a single situation as well as enterprise-wide, in a manufacturing as well as service environment.

### **Our Approach: Fast and Effective**

IQPM Profit Hunt is a systematic and integrated approach that our Officers have developed with the goal of achieving the highest results in the shortest timeframe. An assessment phase of several days to a few weeks results in a framework of opportunities which then leads to the development of an implementation plan.

#### **IQPM Profit Hunt Assessment**

The initial or assessment phase of the IQPM Profit Hunt is a fast track approach which:

- Determines your business objectives and performance against these objectives.
- Identifies areas of opportunity across your organization through value stream mapping and analytical diagnostics.
- Prioritizes opportunities for rapid improvement based on gap analysis.
- Quantifies the economic value of these cost-reduction opportunities and delineates future state metrics.

#### **IQPM Profit Hunt Implementation**

Taking the key initiatives identified in the Profit Hunt Assessment, IQPM Consulting creates a blueprint for implementation. The blueprint details specific actions and matches these to anticipated outcomes. By focusing on a few key areas of opportunity, the implementation blueprint creates a sense of urgency in achieving results, increasingly an important factor in today's competitive and challenging economy. Our implementation blueprint will drive your organization towards accelerated transformation and performance.

IQPM Consulting provides the consulting, coaching, mentoring and training for implementation. We do it with you and help you reduce costs, deliver increase customer value and achieve sustainable competitive advantage.

For more information about IQPM Profit Hunt, please contact us via e-mail at: [commercialfocus@iqpm.eu](mailto:commercialfocus@iqpm.eu)